

600 Hartz Ave. Danville, CA 94526

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## RESERVATION AND SALES PROCEDURES

## Initial Reservations

Those on the Priority Sales List will be offered the first opportunity to reserve a specific home. An email will be sent to the Priority List announcing when reservations will open, which is anticipated by December 22. Reservations will be accepted for most of the homes on a "first-come first-served" basis.

Reservation of a home provides the prospective buyer with the "first right of refusal" to proceed with the purchase of the home once the final price has been determined and the sales documents have been provided. Prior to signing the formal sales contract, the reservation remains "non-binding" and may be canceled at any time for any reason.

To reserve a home, buyers must call and/or submit an email to sales@600hartz.com indicating the preferred home number for reservation. If desired, a second choice may be submitted, should the first choice already be reserved. In the email, please also be sure to include your name, email address, and phone number. Upon receipt, a sales associate will contact you at their earliest opportunity. However, please feel free to call the sales line directly (925)588-7800.

In order to secure a reservation, it will be necessary to connect with a sales associate and discuss the details of the project, the sales process, approximate pricing, and answer any questions. Presuming a buyer would like to proceed with reserving a home, the buyer must provide the following: the signed reservation form, a 3% deposit (which will be placed into escrow), and proof of funds. Prior to signing a sales contract, should a buyer wish to cancel their reservation for any reason, the 3% deposit is fully refundable. Presuming the buyer elects to proceed with execution of the sales contract, the 3% deposit will then become non-refundable and subject to the terms and conditions of the contract.

## Sales Contracts

In late January or February 2024, it is anticipated that execution of the formal sales contracts will begin. Prior to entering into sales contracts, the final prices will be determined and the sales contract package (including related disclosure documents) will be provided for review. In addition, all buyers will be required to obtain a financing pre-qualification from our preferred lender prior to execution of the contract.

## Approximate Pricing

The final prices for the individual homes have not yet been determined. Any prices that may be quoted prior to the determination of the final prices and entering into a sales contract remain subject to change. In order to provide some guidance at this time, the projected range of prices for the various home types are anticipated to be: 1 bedroom homes approximately \$1M; and 2 and 3 bedroom homes approximately from the mid \$1Ms to the mid-upper \$2Ms (the wide range in prices is due primarily to the wide range and variety of home plans, sizes and locations). Upon reservation of a home, a more focused approximate price range for that specific home may be provided.

The above information is subject to change at the sole discretion of the developer and is intended only to be a simple summary and guide for the upcoming sales process and does not represent all terms and conditions related to these matters. The developer retains the right to make changes without notice.



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